

ITAG Vendor Resource Guide

2nd Door Enterprises, Inc.			1140 McDermott Dr., Suite 200 West Chester, PA 19380 ph: (610) 430-7802 f: (901)339-7802	Brad Largent blargent@2nddoor.com www.2nddoor.com
Training Offered	Services Offered	Discount		
	Network from Internet to Servers	Yes		
	Installation			
	Maintenance			
	Security			
	Administration			
Advanced Automation			640 Rice Blvd. Exton, PA 19341 ph: (610) 458-8700 f: (610) 458-0606	Mark Reich TechnicalTraining@AdvancedAutomation.com www.AdvancedAutomation.com
Training Offered	Services Offered	Discount		
	Develop real-time performance management systems for the process and discrete manufacturing industries	Yes		
	Create integrated solutions that enable clients to control, improve, and optimize their manufacturing process			
	<i>Global expert in:</i>			
	Manufacturing Automation Controls			
	Manufacturing Technology Integration			
	Manufacturing Execution Solutions			
	Manufacturing Support Services			
Allied InfoSecurity, Inc.			555 E. North Ln., Suite 5501 Conshohocken, PA 19428 ph: (484) 342-1005 f: (484) 362-0932	Bill McCann bill.mccann@alliedinfosecurity.com www.alliedinfosecurity.com
Training Offered	Services Offered	Discount		
	<i>Industry-specific consulting for small to mid-size companies:</i>	Yes		
	Technical assessments			
	Compliance & certification services			
	Computer forensics			
	Employee awareness and training programs			
	Disaster Recovery and Business Continuity Planning			
	PCI Compliance			
	Comprehensive security program development			
Applied Card Systems			50 Applied Card Way Glen Mills, PA 19342 ph: (484) 840-1700 f: (484) 840-2758	Kris Morrison kristina_morrison@appliedcard.com www.appliedcard.com
Training Offered	Services Offered	Discount		
	<i>Financial Services Organization specializing in:</i>	No		
	Credit card issuing & servicing			
	Retail banking			
Axelrod Associates			1064 Denston Dr. Ambler, PA 19002 ph: (215) 654- 0991 f: (215) 654-0992	Wendy Axelrod, Ph.D wa@axelrod-associates.com www.axelrod-associates.com
Training Offered	Services Offered	Discount		
Leadership Development Professional Development		Yes		
Chester County Alliance			455 Boot Rd. Downingtown, PA 19335 ph: (484) 237-5166 f: (484) 237-5173	Andrea Vaughn andreav@cciu.org www.dccc.edu/alliance
Training Offered	Services Offered	Discount		
All Microsoft Applications Macintosh Programs		N/A		
Design Programs: Dreamweaver, Photoshop, Flash				
Technical Training: HVAC, Home Remodeling, Wiring, Auto, Welding, Venipuncture, Food Management, etc				
Professional Development - Soft Skills Series				
Chester County Assistance Office			100 James Buchanan Dr. Thorndale, PA 19372 ph: (610) 466-1026 f: (610) 466-1130	Joyce A. Taylor joytaylor@state.pa.us www.state.pa.us
Training Offered	Services Offered	Discount		
	Provides money, medical assistance and food stamps to families and individuals within PA	N/A		

Chester County Intermediate Unit			455 Boot Rd. Dowington, PA 19335 ph: (484) 237-5110 f: (484) 237-5173	Dr. Alan Slobojan alans@cciu.org www.cciu.org		
Training Offered	Services Offered	Discount				
<i>Chester County Adult Training Alliance offers customized training to local employers to help them:</i>		No				
Increase productivity						
Retain quality employees						
Maintain a competitive edge						
Continuing Professional Education (CPE) program provides undergraduate and graduate-level courses for continuing professional education credit primarily designed for educators.						
Coaching Connections, LLC			108A Shoen Rd. Exton, PA 19341 ph: (610) 594-1282 f: (432) 577-1282	Susan Race susanrace@comcast.net www.coachingconnectionsllc.com		
Training Offered	Services Offered	Discount				
Individual coaching for executives, managers and key employees		Yes				
Group coaching for executives, managers and key employees						
Conlin's Digital Print & Copy Center			1011 West Eighth Ave. King of Prussia, PA 19406 ph: (610) 337-4460 f: (610) 337-8248	Ann Conlin aconlin@conlinscopy.com www.conlinscopy.com		
Training Offered	Services Offered	Discount				
	Preparation of booklets, mailings, presentations, postcard mailers, large format color & B/W	No				
	Pick-up and delivery options					
	Global online ordering with national and international shipping					
Creative Resource Development, Inc.			P.O. Box 285 Dowington, PA 19335 ph: (610)322-8527	Diane Hanson hanson@team-doctor.com www.team-doctor.com		
Training Offered	Services Offered	Discount				
Team Development		Yes				
Supervisory/Management						
Communications/Interpersonal Skills						
Employment Law Issues						
Self Development						
Delaware County Community College - Broomall			85 N. Malin Rd. Broomall, PA 19008 ph: (610) 359-5063 f: (610) 359-4155	Walt Yakabosky wyakabos@dccc.edu www.dccc.edu/teched		
Training Offered	Services Offered	Discount				
<i>Certificate and AAS Degrees:</i>		Yes				
Automotive Technology						
HVAC						
Plumbing						
Carpentry/Construction						
Automated Manufacturing & Robotics						
Machine Tool Technology						
Electrical & Electronics Technology						
Mechanical Technology						
Industrial Systems Technology						
Process Control Technology						
Nanofabrication Manufacturing						
Welding						
Municipal Police Academy						
Emergency Medical Technician						
Paramedic Advanced Life Support						
Emergency Management & Planning						
<i>Non-credit Courses & Programs:</i>						
Composite Fabrication						
Sheet Metal Fabrication						
OHSA Courses						
Uniform Construction Code						
Manufacturing Skills						
Standards Council						
Automotive Certification for Emissions and Safety Inspection						
Backflow Certification						
National Electrical Code Certification						
EPA Certification						

Delaware County Community College - Media			901 South Media Line Rd. Media, PA 19063 ph: (610) 359-4127 f: (610) 325-2828	Margaret Dugan mdugan@dccc.edu www.dccc.edu				
Training Offered	Services Offered	Discount						
Associate Degrees		No						
Workforce Development Activities								
Business Operations								
Technical Education								
Microsoft Office Operations								
Digitas Health, Inc.			229 S. 18th St., 2nd Floor Philadelphia, PA 19103 ph: (215) 545-4444 f: (215) 545-4440	Jenn Higgins jhiggins@digitashealth.com www.digitashealth.com				
Training Offered	Services Offered	Discount						
	<i>Marketing agency brand for healthcare that provides a complete solution for:</i>	N/A						
	Demand generation							
	Demand servicing							
	Relationship building across channels							
Delaware Valley Industrial Resource Center (DVIRC)			2905 Southampton Rd. Philadelphia, PA 19154 ph: (215) 464 8550 f: (215) 464 8570	Keith Ashlock info@dvirc.org www.dvirc.org				
Training Offered	Services Offered	Discount						
Certifications - Lean Level 1, Lean Champions, Front-Line Leadership, High Performance Teaming		Yes						
Lean Enterprise - Principals of Lean, Value Stream Mapping, 5S, Change Agent, Kaizen Method, Set Up Reduction, Lean Performance Measures, Total Productive Maintenance, Pull/Kanban, Changing MRP, Maintenance Excellence, Facilitator Workshop								
Strategy & Growth								
Leadership Symposium								
Organizational Learning & Development								
Six Sigma								
Team Problem Solving								
Team-Based Machinery Maintenance								
World Class Leadership Certification								
Decision Making Through Consensus								
Lean Mentors Certification								
Govan Consulting, LLC					810 Sharon Circle West Chester, PA 19382 ph: (610) 429-4490	Bruce Govan bgovan@govanconsulting.com www.govanconsulting.com		
Training Offered							Services Offered	Discount
Business Planning			Management Navigation (SM)	Yes				
Process Management			Consulting, Facilitation, and Training					
Leadership Development	Public Speaking – Programs and Keynotes							
Organizational Change Management	Business Planning							
Project Management	General Management Consulting							
	Leadership Development							
	Merger and Acquisition Integration							
	Organizational Change Management							
	Process Management							
	Project/Program Management							
	Vendor Selection							

Human Capital Management, Inc.			989 Old Eagle School Rd., Suite 820 Wayne, PA 19087 ph: (610) 341-0790 f: (610) 341-0791	Jack Smith sales@ehcmi.com www.ehcmi.com
Training Offered	Services Offered	Discount		
	<i>Specialized technical excellence in the following areas:</i>	Yes		
	Web/Internet architecture			
	Project Management			
	Business analysis			
	Web services			
	Database development & administration			
	Business intelligence			
	Network infrastructure design			
	<i>Full service employment options:</i>			
	Staff supplementation			
	Collaborative staffing			
	Business consulting staffing			
	Direct staff development			
	<i>Attraction and retention features:</i>			
	Candidate identification			
	Behavioral interviewing			
Technical screening				
Reference Checking				
iCepts Technology			256 Eagleview Blvd., Suite 400 Exton, PA 19341 ph: (610) 579-9159 f: (610) 619-3477	Greg Miles gmiles@icepts.com www.icepts.com
Training Offered	Services Offered	Discount		
	Full service technology firm specializing in business management software applications for the wholesale distribution and manufacturing industries.	N/A		
ITERATE Venture Consulting			1112 Wilnor Dr. West Chester, PA 19382 ph: (610) 864-6588	John Currie john@iterateventures.com www.iterateventures.com
Training Offered	Services Offered	Discount		
	Business & Corporate Development Services	Yes		
	Go-to-Market Services			
	Sales & Marketing Strategy & Tactics			

J*Lis Management Consultant			24 Walnut Bank Rd. Glenmoore, PA 19343 ph: (215) 470-2684	Jim Laucker jlauckner@msn.com
Training Offered	Services Offered	Discount		
	Provide an assessment of current practices and an evaluation of current processes.	N/A		
	Create or re-engineer new recruiting and hiring processes. Document and receive agreement on these new systems.			
	Roll out new procedures and methods to all participants.			
	Train managers, recruiters and decision makers.			
	Create new reports that will enable management to effectively impact their bottom line and use their resources.			
	Audit and provide an impact analysis after 90 days.			
	Work with the client's other divisions and locations and repeat the process.			
	Contact recruiting			
	<i>When a client's management team works together with J*Lis Management Consulting, the results will include:</i>			
	Improve retention			
	Decrease the number of hours that management needs to invest in the hiring process			
	Decrease the number of days it takes to find and hire new employees			
	Make better, more effective hours			
Positively impact the business's bottom line by having the appropriate employee, in the right position, more quickly, doing their job with less ramp up time being spent on the interview process. Bolster revenues because of appropriate retention and with the improved productivity that comes with long-term employees.				
LAD Enterprizes, Inc.			133 Cromwell Ln. West Chester, PA 19380 ph: (610) 429-3122	Laura Dallas Burford laura@ladenterprizes.com www.ladenterprizes.com
Training Offered	Services Offered	Discount		
Technology Planning	Network Engineering	Yes		
Disaster Recovery/Business Continuity Planning	Network Technical Assessments & Planning			
	Local Area Network Implementation & Integration			
	Network Maintenance & Monitoring			
	Strategic Technical Planning			
	Software Selection			
	Disaster Recovery/Business Continuity Planning			
	CIO Services			

The Main Line Chamber of Commerce			175 Strafford Ave., Suite 130 Wayne, PA 19087 ph: (610) 687-6232 f: (610) 687-8085	Cheryl Kuhn ckuhn@mlcc.org www.mlcc.org
Training Offered	Services Offered	Discount		
	As the first five-star chamber of commerce in PA, The Main Line Chamber of Commerce is recognized as exceptional in practicing sound organizational procedures, offering quality programs and contributing to quality of life in the communities we serve by providing venues and opportunities for members to develop business prospects, share ideas and build lasting relationships through networking opportunities, business education and leadership programs, Public Affairs programs, and signature events.	N/A		
MVM Associates, Inc.			15 Park Ave. Ambler, PA 19002 ph: (215) 540-8463 f: (215) 540-8455	Michael McCann mikem@mvmgrants.com www.mvmgrants.com
Training Offered	Services Offered	Discount		
	Assist technology companies in identifying, obtaining and managing grants that can help pay the cost of taking training courses	Yes		
Mosteller & Associates, Inc.			764 Inverness Dr. West Chester, PA 19380 ph: (610) 430-1503	Dr. Bonalyn Mosteller BonalynMost@verizon.net
Training Offered	Services Offered	Discount		
Managing Change	Organizational Development Consulting	Yes		
Leadership Development	Executive Coaching			
Conflict Management				
Employee Engagement Technology				
Handling Difficult Conversations				
Powerful Communication Skills				
Office of Apprenticeship - U.S. Department of Labor			170 S. Independence Mall West, Suite 825 East Philadelphia, PA 19106 ph: (215) 861-4841 f: (215) 861-4833	Ronald Leonard Leonard.ronald@dol.gov www.doleta.gov/oa/
Training Offered	Services Offered	Discount		
	Workforce Development	N/A		
On Assignment Lab Support			111 Presidential Blvd. Suite 240 Bala Cynwyd, PA 19004 ph: (610) 660-9830 f: (610) 660-9843	Shalia Green shalia.green@onassignment.com www.oalabsupport.com
Training Offered	Services Offered	Discount		
cGMP	Leading provider of scientific professionals to the Life Science Industries. Placements are short-term, long-term, contract to hire, and direct hire opportunities.	No		
Safety				
Omega Design Corporation			211 Philips Rd. Exton, PA 19341 ph: (610) 363-6555 f: (610) 363-5938	Ginger Bruno gbruno@omegadesign.com www.omegadesign.com
Training Offered	Services Offered	Discount		
	Build Training Programs	Yes		
PA Bio Technological Association			7 Great Valley Pkw., Suite 290 Malvern, PA 19382 ph: (610) 578-9220 f: (610) 578-9219	Tom MacNamara tom@pennsylvaniabio.org www.pennsylvaniabio.org
Training Offered	Services Offered	Discount		
	Programs, symposia, etc. focusing on bioscience	No		
PA Careerlink - Chester County			250 E. Harmony St. Coatesville, PA 19320 ph: (610)384-9393 f: (610) 384-1699	Douglas Schmidt dschmidt@state.pa.us http://www.pacareerlink.com/
Training Offered	Services Offered	Discount		
	Provides staffing services for employers, including assessment and screening services			
	Provides job search services for job seekers, including assessment, interviewing skills, resume development, referral services and training services			

Penn State Abington - Continuing Education Department			1600 Woodland Rd. Abington, PA 19001 ph: (215) 881-7405 f: (215) 881-7412	Randy Ingbritsen rx13@psu.edu http://www.abington.psu.edu/psasite/ce/workforce-solutions.html
Training Offered	Services Offered	Discount		
Management Development	Continuing Education programs for individuals and businesses in Bucks, Montgomery and Philadelphia Counties	Yes		
Project Management				
Business Analyst Courses				
Supervision				
Oracle				
SQL Server				
CAD				
Web Graphics				
.Net				
Penn State Great Valley			33 E. Swedesford Rd. Malvern, PA 19355 ph: (610) 725-5228 f: (610) 725-5294	Dr. Bernadette Racicot bmr12@psu.edu http://gv.psu.edu/
Training Offered	Services Offered	Discount		
<i>Graduate and Continuing Professional Education:</i>		Yes		
Management/Leadership				
Engineering/Technology				
Education/Instructional Systems				
<i>Certificate Programs:</i>				
Project Management				
Leadership				
Technical Writing				
Employee Benefits				
Finance				
Business Processes & Six Sigma				
Public Relations				
Web Graphics				
.NET				
Database Design				
Data Networking & Security				
IT Business Analysis				
Java				
Oracle DBA				
Act 48 Approved Courses				
Performance Achievement Consulting			1063 Mosser Rd., Suite V-107 Breinigsville, PA 18031 ph: (610) 366-0885	Don Dutko Dondutko@aol.com
Training Offered	Services Offered	Discount		
Assertiveness Skills		Yes		
Career Transition				
Coaching for Managers				
Conflict Resolution				
Communication Skills				
Customer Service Skills				
Decision-Making				
DISC Profile				
Interpersonal Communications				
Interviewing Skills				
Leadership Theory and Applications Skills				
Management Skills				
Performance Management				
Personality Profiles				
Public Speaking Skills				
Problem-Solving				
Project Management				
Situational Leadership				
Strategic Planning				
Stress Management				
Supervisory Skills				
Team Building				
Time Management				
Training Skills				
Train the Trainer				

RC Company, Inc.			12 W. Central Ave. Paoli, PA 19301 ph: (610) 640-9990 f: (610) 993-9890	Jay Cottone JCottone@TheRCCCompany.com www.TheRCCCompany.com
Training Offered	Services Offered	Discount		
	Renovation or creation of IT / Server rooms and Data Centers	Yes		
RCTaylor Group			1380 Wilmington Pike, Suite 200 West Chester, PA 19382 ph: (610) 399-8100 f: (610) 399-8107	Alicia Vincent alicia@rctaylor.com www.rctaylor.com
Training Offered	Services Offered	Discount		
Individual & Team Optimization	Executive Coaching and Keynote Speakers	Yes		
Service Excellence				
Sales Success				
Leadership & Management Development and the Human Side of Project Management				
SkillBuilder Systems			442 Lake George Circle West Chester, PA 19382 ph: (610) 738-8225 f: (610) 719-0493	Anmarie Kelly info@skillbuildersystems.com www.skillbuildersystems.com
Training Offered	Services Offered	Discount		
Communication Skills		N/A		
Presentation Skills				
Software Methods, Inc.			770 E. Market St., Suite 210 West Chester, PA 19382 ph: (610) 430-8956 f: (610) 430-8955	Patti O'Donnell patti_odonnell@software-methods.com www.software-methods.com
Training Offered	Services Offered	Discount		
	Web and client server development	Yes		
	Database design/development			
	Logical data modeling/data architecture			
	Network infrastructure/engineering			
	Database administration			
	Outsourcing			
	CRM applications development			
	Mainframe programming			
	Quality assurance analysis			
	Help desk analysis/support			
	Project management			
	Business/systems analysis			
Springhouse Education & Consulting Services			770 Pennsylvania Dr., Suite 120 Exton, PA 19341 ph: (610) 321-2090 f: (610) 321-2091	Peggy Stelle pstelle@springhouse.com www.springhouse.com
Training Offered	Services Offered	Discount		
Microsoft Gold Partner offering full suite of MS software training including offerings in both technical and desktop applications, EPM, Sharepoint, Business Development including Management, Leadership, Sales, Customer Service, Business Skills, integrated technology/behavioral programming including Time Powered Outlook & Fundamentals of Project Management	Technology, Enterprise Project Management, Professional Development Consulting and expanded technical application design, migrations and end user education and change management	Yes		
Symmetry Consulting, Inc.			801 Graystone Ln. Downingtown, PA 19335 ph: (610) 518-9044 f: (610)518-9055	Andrew F. Hartnett andy@symmetryconsulting.org www.symmetryconsulting.org
Training Offered	Services Offered	Discount		
Supervisory	Performance Management	Yes		
Management	Performance Development			
Communication	Leadership Development			
Teaming				

Team And A Dream			224 Lansdowne Ave. Wayne, PA 19087 ph: (610) 687-9195 f: (610) 687-9194	Skip Shuda skip@teamandadream.com www.teamandadream.com
Training Offered	Services Offered	Discount		
	<p>Team and a Dream(SM) helps very early stage Internet entrepreneurs accelerate the launch of their web business. The firm increases the momentum of Internet startups by filling management and knowledge gaps. Using experienced, executive-level expertise, template-ready intellectual property and affordable muscle for execution, the expertise of Team and a Dream fills startups gaps in technology, marketing, sales, operations, staffing and executive search, and funding.</p> <p><i>Our sole focus is on providing high quality, affordable execution for your Internet Startup's most pressing marketing and technology needs. Our reliable virtual teams provide the targeted expertise and affordable muscle to grow your business through:</i></p> <p>Rapid team deployment</p> <p>Online marketing execution</p> <p>Deep marketplace insight and competitive intelligence</p> <p>Vendor-partner screening and selection</p> <p>"Right matched" software and Internet build-out teams</p>	Yes		
Wedeven Associates Inc.			5072 West Chester Pike Edgmont, PA 19028 ph: (610) 356-7161 f: (610) 325-0687	Vern Wedeven vwedeven@wedeven.com www.wedeven.com
Training Offered	Services Offered	Discount		
Tribology		No		
WHYY, Inc.			150 North Sixth Street Philadelphia, PA 19106 ph: (215) 351-3308	Susan Knoble sknoble@whyy.org www.whyy.org
Training Offered	Services Offered	Discount		
	<p>WHYY connects its audiences to the world's richest ideas and all of us to each other—on TV (Channel 12), radio (91FM), the Web and in the community.</p> <p>The Next Mayor Initiative and now trusted coverage of the presidential election.</p> <p>The Arts Van, a mobile recording studio that will produce programs for a 24-hour digital channel, increasing access to the rich cultural community in Southeastern Pennsylvania.</p> <p>WHYY's Children's Service—distinguished for its ready-to-learn community workshops. <i>In the Spirit of Family</i> events and resources for teacher professional development provides a daily safe haven for children.</p> <p>The Adult Learning service bringing GED courses to prisons and Spanish-speaking constituents and continues to improve online learning through CollegeAnywhere—distributing high quality college content to institutions nationally. And, Our World Interactive – a multimedia resource guide encouraging high school students to consider careers in STEM. Features include high-definition video vignettes that show students real careers in action and an interactive website that allows students to imagine themselves in any career and see all the steps that will get them where they want to go.</p> <p>WHYY's Wider Horizons service develops original programming and collaborative outreach in the areas of family caregiving and chronic illness</p>	N/A		